



Neelov Kar

MS, MBA, PMP, ISO Lead Assessor, CQA, Six Sigma

- 20 years experience as Leaders in different organizations
- Certified Client Executive in Perot Systems
- Managed multimillion dollar accounts for Fortune 500 companies
- Certified Instructor for Project Management and Leadership in Perot Systems
- Certified Project Management Professional (PMP)
- Designed competency model for PMs
- Led the Performance Management for Perot Systems
- Implemented Ethics practice in Perot Systems
- Managed the Skills Inventory for Perot Systems
- Implemented ITIL practice for Dell services Recruiting Management System
- Instrumental in selection of Dell Services L&D as “Best Place to Learn” by ASTD
- His designed course has been selected as “best product of the Year 2010” by PMI
- Visiting professor of ISWBM and IILM
- Certified ISO 9000 Lead Assessor: Performed Quality Audit and provided Quality Consulting. Implemented ISO 9000 certification
- Certified Six Sigma Professional – Have implemented several Six Sigma Project for Process Improvement
- Implemented TQM in his past organization

Leadership Day-to-Day

Learning Objectives: Enabling Leaders to learn the Leadership Imperatives through enacting the day-to-day challenges in a safe environment

Today’s leaders in the organizations are challenged with the ever changing work environment which is further complicated with the generation mix of the workforce. Leaders have to constantly balance the expectations of the Client, the Stakeholders and most importantly the Associates yet maintain the high standard of Integrity by following the Principles & Ethics of the organization.

Neelov has been a leader in different organizations where he faced with these challenges. In Perot Systems he had the opportunity to utilize his experience in designing the Leadership course which he delivered in different offices of Perot Systems across the globe.

This course does not teach the Leadership Styles but it defines some of the Leadership Imperatives (i.e. Balancing the Triangle, Circle of Influence, Managing Global Resources etc.) that play as some important tools for the Leaders to handle their day-to-day challenges.

Neelov is introducing a new concept “Situational Analysis” that will help the Leaders in practicing in a safe environment.

Session Duration: 16 hours

Audience: Leaders in the organization

1. Leadership Imperatives
2. Real life application of Leadership challenges
3. Situational Analysis (About 50 Role Plays from real life situation)
4. Leaders operate in the Gray Zone
5. HR Basics for Leaders
6. Account Management Basics

This is a very interactive session, packed with videos, role plays and active interactions with the participants. This session has been presented in various forums and got very high rating.

Participants will receive some samples of “Situational Analysis”.